

## JULIA XOUDIS

Of Counsel  
Prof., Dr. iur., LL.M. (Cantab)



**Bar admission** : Geneva Bar, 1993  
**Nationalities** : Swiss, Greek  
**Languages** : French, English, German  
Greek

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### AREAS OF EXPERTISE

- > Arbitration / Litigation
- > Commercial Contracts
- > Distribution / Agency
- > International Sales
- > Joint Ventures / Consortia
- > Mergers & Acquisitions
- > Competition law

### INDUSTRY SECTORS

- > Commodities Trading
- > Fashion & Luxury Goods
- > Oil & Gas
- > Pharmaceutical & Biotech
- > Transportation & Logistics;  
Shipping

## PROFESSIONAL PRACTICE

Prof. Dr. Julia Xoudis has practised as an attorney for almost 20 years, specializing in international commercial arbitration, contract law and competition law. She has acted in more than 40 international arbitrations, both *ad hoc* and institutional, including high-stake cases involving complex contractual and corporate disputes.

In parallel to her practice at the bar, she is an Associate Professor at the Faculty of Law of the University of Geneva, where she teaches contract law and introduction to private law and legal reasoning. Her research interests and publications focus on law of obligations (in particular contract law), competition law and legal method.

## CAREER

### Professional experience

- > Of Counsel, Peter & Kim, Geneva (2020 to date)
- > Partner, Peter & Partners, Geneva (2016 to 2019)
- > Counsel, Python & Peter, Geneva (2010 to 2015)
- > Associate, Python & Peter, Geneva (2002 to 2009)
- > Trainee, Mentha Maystre Morand & Amsler, Geneva (1992-1993)
- > Trainee, Court of First Instance, Geneva (1991-1992)

### Academic experience

- > Associate Professor, Faculty of Law, University of Geneva (2011 to date)
- > Visiting Fellow, Lucy Cavendish College, University of Cambridge (2019 to 2020)
- > Visiting Professor, Faculty of Law, University of Lausanne (2015)
- > Lecturer, Faculty of Law, University of Geneva (2007 to 2011)
- > Instructor, Faculty of Law, University of Geneva (2002 to 2006)
- > Research Assistant, Faculty of Law, University of Geneva (1994-2000)

## EDUCATION

- > Doctorate in Law, University of Geneva (2001, *summa cum laude*; Edgar Aubert Prize 2002, Prof. Walther Hug Prize 2003)
- > Visiting Scholar, Max-Planck-Institut für Ausländisches und Internationales Privatrecht, Hamburg – with a one-year scholarship from the Swiss National Science Foundation (1998-2000)
- > D.E.A. in European Law, University of Geneva (1995)
- > LL.M. in International Law, University of Cambridge (1991)
- > Licence en droit, University of Geneva (1990)

## PROFESSIONAL ASSOCIATIONS

- > Geneva Bar Association
- > Swiss Bar Association
- > Swiss Arbitration Association
- > Swiss Association of Competition Law (also member of the Committee since 2004)
- > International League of Competition Law (also member of the Bureau and the Council from 2007 to 2016)
- > Geneva Association of Business Law

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### REPRESENTATIVE CASES

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- > Co-arbitrator in a dispute related to the validity and performance of a share purchase agreement.
- > Counsel in a highly contentious arbitration between a state-owned enterprise and a sovereign state, involving aspects of public international law, with an amount in dispute of USD several billion.
- > Counsel in setting aside proceedings against an award in an *ad hoc* arbitration, securing an important win for the client at the Swiss Supreme Court level.
- > Counsel in a case involving two state-owned entities in a highly complex dispute stemming from oil production and delivery agreements, securing an award of more than a billion USD for the clients.
- > Regular advice on contractual issues in the area of agency and distribution, including Swiss and European competition law aspects.

### SELECTED PUBLICATIONS

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#### Book

- > Les accords de distribution au regard du droit de la concurrence – Droit suisse et droit communautaire dans une perspective économique, thèse, Genève et Bruxelles (Schulthess/Bruylant), 2002, 439 pages.

#### Book chapters

- > Commentaire des articles 11 à 16 du Code des obligations (forme des contrats), in Commentaire romand du Code des obligations I (art. 1–529 CO), Luc Thévenoz / Franz Werro (éds), 2e éd., Bâle (Helbing Lichtenhahn) 2012, p. 79-12.
- > Commentaire des articles 52 à 59 du Code civil (dispositions générales sur les personnes morales), in Commentaire romand du Code civil I (art. 1–348 CC), Bénédicte Foëx / Pascal Pichonnaz (éds), Bâle (Helbing Lichtenhahn) 2010, p. 393-452.

#### Articles

- > “Contrat de cession globale de créances à fin de garantie”, in Recueil de contrats commerciaux – Modèles en français et en anglais commentés selon le droit suisse, Sylvain Marchand / Christine Chappuis / Laurent Hirsch (éds), Bâle (Helbing Lichtenhahn) 2013, p. 1143-1174 (co-authored with Nicolas de Gottrau).
- > “Conventions d’arbitrage pathologiques : la volonté d’arbitrer peut-elle tout guérir ?”, in L’éclectique juridique – Recueil d’articles en l’honneur de Jacques Python, Genève/Zurich/ Bâle (Schulthess/Stämpfli) 2011, p. 201-219 (co-authored with Sébastien Besson).

Full list on our website.